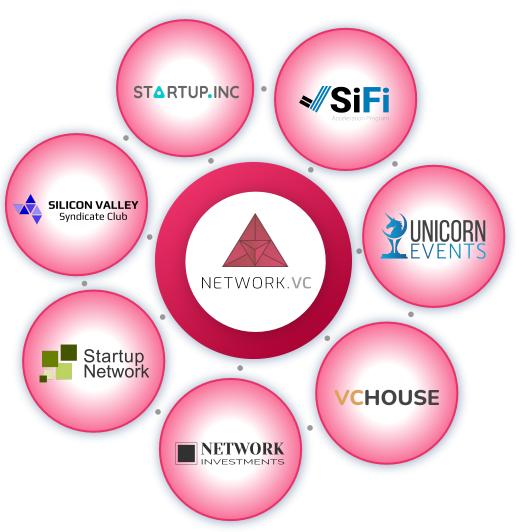
# **NETWORKVC**

# **Venture Capital** as a Tech Platform

https://network.vc/

# **Network VC**

Since 2019 we are building a new type of **VC**. The business model is classical. We take Management Fee and Carry. But the channels of interacting with community and customer segments are different.



### Differentiation

We are changing customer acquisition channels through creation of our own network platforms and communities to find and communicate with startups, investors and professionals.







### **Network of Live Events**

In 12 years we created the world largest online startup pitch contest. (In terms of geography and number of the events in 2020).









#### **OUR STATISTICS**



\$297mln received in funding by our participants



500 +

VCs in our community



https://unicorn.events/

## **Unicorn.Events** Global pitch Contest | Season Q1 2021





# **Unicorn.Events Map**

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It is a public web-based service for the venture market participants that allows entrepreneurs place their ideas, startups or business projects to search for investments and gives an opportunity for investors to contact entrepreneurs directly



## **Current Situation and Traction**





The professional network <u>Startup.Network</u> was launched in 2015 and nowadays we have users from 125 countries and get around 1,000 new applications every month



## Welcome to VCHOUSE

"Closed Community Created Exclusively for VCs"

https://vc.house/

VCHOUSE



# **Deal Exchange Rooms**

In the Deal Exchange Room member funds will be able to offer deals either from their portfolio or outside of it, as long as they are currently investing in this deal.



A member fund of the VC.House will have its own posted investment profile. It will indicate geography, industry and investment stages.

Once a startup is offered for co-investment, participating funds will be invited to the online room for investment analysis/analytics exchange.

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# Channel

On the **VC.House Channel** you can see a number of interviews with VCs centered on the core activities of their fund: their investment profile, their portfolio companies, their team.

In our weekly online show **"Investment Week in Review"** we discuss with venture capital experts the main news that has happened in the venture capital industry over the past week.

You can subscribe to VC.House Channel here.

<sup>66</sup> A Place Where VCs Share Successful Investment Approaches

" VCHOUSE

SoftBankTelecom America





VCHOUSE FUNDS (First cohort)

**VCHOUSE** 

VICKERS VENTURE PARTNERS



















We interact with business angels in Asset Management model through <u>SVSY.CLUB</u>. Today, we have investors from 17 countries who participate in our Club. We started in 2020 and raised 1.4m last year **and** we move **3x** faster in 2021.

#### SVSY has investors from 17 countries today

The USA, the United Kingdom, Belarus, Canada, Curaçao, Egypt, Estonia, Hong Kong, Indonesia, Japan, Kazakhstan, Latvia, Romania, Russia, Singapore, Switzerland, Ukraine, British Virgin Islands

**SVSY** Geography



Crowd Investing model now works only in one country. To come to other countries we need to get some licences. We have plans to expand it to other countries using our new tech platform. To work with this type of clients we have a special event - Investor Ring.

#### http://p2b.capital/

# **NETWORK** INVESTMENTS

Our investment banking business works only in one country today. The idea is to unite investment banking professionals in special network to exchange deals.

https://network.investments/

# Why today?



We decided to launch a new tech platform - Startup.Inc

Today, it's democratizing access for accredited investors to Late Seed and Round A deals and allow to accredited investors invest with minimum check \$1,000. Tomorrow, it will give the same opportunity to the retail investors.

https://startup.inc/

# New Value for the Market

- Participation in Round A for retail investors together with experienced VCs
- Early liquidity for Syndicate Fund's investors trough digitized securities
- Distributed ledger core to record, share and synchronize transactions
- Electronic agreements management solution to verify and hash all user data and store in the distributed file systems (IPFS).



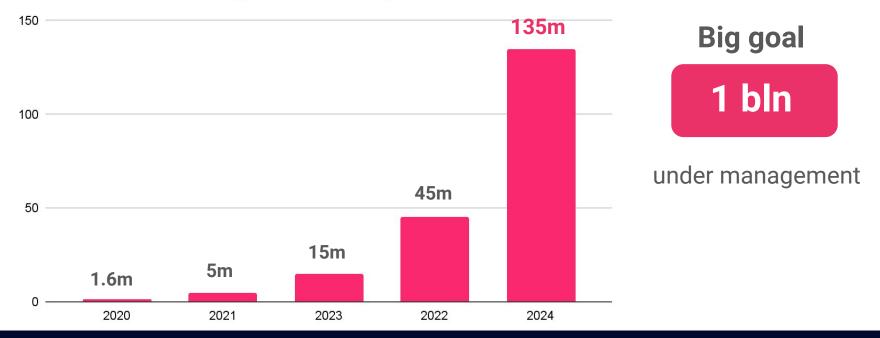


Especially tailored acceleration program which will allow us to invest into pre-seed stage startups.

http://silicon.finance

### What do we want to achieve

#### \$1bln under management in 6 years



# How will we achieve goals

We will expand our Unicorn Events to **365** events per year. For this we are building partner network and the new specialized online event platform.

We want to involve **100** partners in **100** countries, who will organize 1 event per quarter (4 per year) in their countries. They will bring startups, club members and retail investors to our ecosystem. And it works today.



### **Partner Program**

Our partner program allows professionals to organize Unicorn Pitches in the their native countries and to establish a chapter of our SVSY Club.



The USA, Austria, Germany, Switzerland, India, Serbia, Poland, Kazakhstan, Belarus, Russia, Ukraine, Singapore

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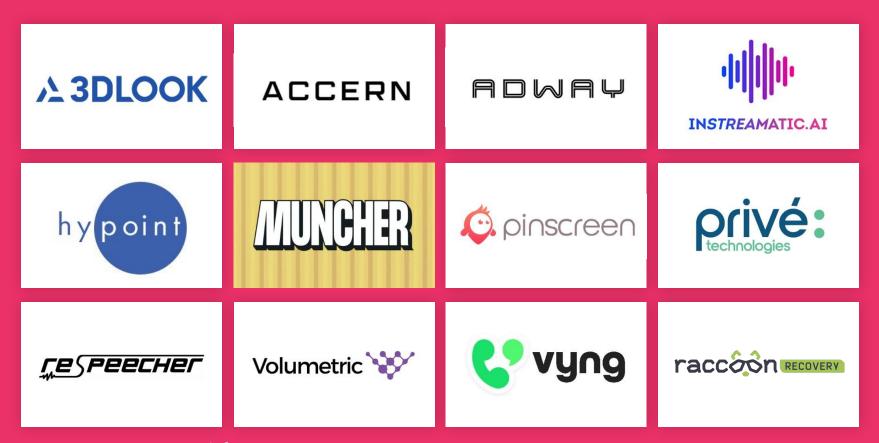
Network Partners on the Map

## **Advantage and Sustainability**

After achieving 365 events per year goal we'll have a unique Worldwide Competition and sustainable market position that give us a really great deal flow and the large number of retail investors and business angels for our ecosystem.



### **Assets: Portfolio**



More info: <u>https://www.crunchbase.com/organization/network-vc</u>

# **Pre-Seed experience (Europe)**

We already have a successful investing and acceleration experience with European startups on pre-seed stage



\* Changing in Valuation/Cap

# **Seed Experience (USA)**

We already have a successful investing experience with early stage US-based startups since May 2019



From \$3м **to** \$8м In 21 months

**2.7x** 



From \$2м **to** \$5м In 18 months

2.5x

ADWAY

From \$5м **to** \$15м In 22 months

**3**x

hypoint

15м From \$7.5м **to** \$50м Is In 18 months

6.7x

\* Changing in Valuation/Cap

### Late Seed Experience

# **♪ 3DLOOK**





Invested in 2020. Raised \$6.5m Round A in 2021. Almaz VC. INSTREAMATIC.AI

Invested in 2020 Raised \$3m Round A in 2021. Google. Invested in Sept 2020. Raising Round A now.

### **Round A and Later Stages Experience**





Invested in Feb 2021 at 48.5m valuation along with Softbank.

Investing now. Investors: Samsung, Credit Swiss, Black Rock. ACCERN

Inested in 2020 with \$28m cap. The last cap was \$40m. Raising Round B now.

## Raised by 2020/21 Unicorn Cup Winners



\$12m	<b>\$22m</b>	\$8m
In Series A	In Series	In Series B1
	Α	

# **Advisory Board**





Partner at TMT Investments



**Stas Khirman** 

**Co-Founder at Silicon** 

Valley Open Doors







#### Leonard Grayver

Principal at Grayver Law Group, P.C. Pavel Cherkashin Managing Partner at

Mindrock Capital







Founder of Global Technology

Symposium (GTS)





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